

Software Neutral – Why it Matters

E2 ManageTech, Inc. (E2) holds a unique position in the Environmental, Health, and Safety (EHS) Information Management System (EMIS) space. Our core business is evaluating and recommending best-fit EMIS solutions and implementing software for our clients. E2's software neutrality is key to our business philosophy and approach to both assessing and implementing solutions.

Client Focused

Our design services are attractive to our clients because of our client focused software neutrality. We are passionate about our neutrality and it is core to our business approach. For E2, *software neutrality* is defined as: No financial ties to any vendor in the marketplace. Simply put, we do not receive any payment or other “kick back” from any software vendor. Our organization's philosophy and consulting approach for all services, including system designs, is to put the needs of our clients first. This client focused approach brings value to the client's organization and is a big reason why E2 is selected to provide design services.

EMIS Service Offerings

E2's EMIS practice provides two primary service offerings:

Design: Strategic planning, system requirements definition, market analysis, system selection, system design, business case development, and implementation planning services.

Implementation: Providing resource and knowledge to bring the selected solution “alive” within an organization. Steps may include: configuration decision facilitation, specification development, system configuration/customization, integration development, data cleansing/migration/loading, system testing, report development, training, deployment, and long-term maintenance.

Software Knowledge Base

E2 strongly believes that the most successful enterprise EMIS implementations are those that utilize a group of resources from three primary sources: an implementation expert like E2, the vendor who developed the solution, and internal client expertise. As a system implementation expert, we have built up substantial expertise on the solutions through our involvement with their implementation. To do this, E2 has developed internal staff with a deep understanding of the solutions technical and functional capabilities. This allows us to provide expert implementation advice to our clients. We actively develop and document best practices and standards, supplemental training materials, templates, reports, and other materials critical to successful implementations. Additionally, E2 develops relationships with the various vendors at both a leadership and technical level. These relationships provide E2 with a unique and in-depth knowledge of vendor solutions. In turn, this knowledge allows E2 to advocate on the client's behalf and gives us insider system knowledge. This know-how ultimately benefits our clients throughout their EMIS process.

It is important to note that while E2 has current vendor relationships, we are actively seeking additional vendor solutions. This is one of the ways in which E2 remains abreast of the software vendor solutions in the marketplace and can then provide clients with the best possible and most up-to-date advice.

E2 is passionate and protective of our role in the EMIS marketplace. We welcome and encourage further discussion from those interested in our unique software neutral business model. If you would like to discuss further, please send us an email:

info@E2MT.com or give us a call: **562 740 1060**

Let's start a dialogue.